

**Sociology 511/492: Social Psychology**  
**Spring 2006**  
**Monday 4:10-6:50 p.m.**  
**Lucy Stone Hall A256**

Professor: Deborah Carr  
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Office Hours: Tuesday 1:30-3 p.m.

Course Description: This is an intensive lecture and discussion course surveying social psychology, with an emphasis on the interrelations of individuals, groups, and society. Social psychology has four major concerns: (1) the impact that individuals have on one another; (2) the impact that a group has on its individual members; (3) the impact that individual members have on the group; and (4) the impact that groups have on one another. The course will begin with an overview of theoretical perspectives and research methods. The remaining weeks will be devoted to core areas of theory and empirical research, including social cognition, attitudes, persuasion and social influence, group conformity and cohesion, interpersonal attraction, the self, impression management, altruism, aggression, deviance, and social structure & personality.

Social psychology is a vast field; as such, this course cannot cover everything. The course incorporates material from both psychological and sociological psychology, but is somewhat slanted toward psychological approaches. Students are encouraged to further pursue their interests in social psychology in other courses, such as Social Structure and Personality.

Prerequisites: Graduate standing or permission of the instructor is required. Some familiarity with quantitative research methods is highly recommended. A handout distributed on the first day of class provides a basic review of statistical methodologies; students with limited backgrounds in statistics should familiarize themselves with this information.

Readings Assignments: The course reading list includes review chapters and articles, classic works, and recent empirical studies. Three books and a course pack of journal articles and book chapters are required. The books are available at the Livingston College bookstore. Most required and recommended articles and chapters are available on a CD-ROM, to be distributed on the first day of classes. All other readings are on reserve at the Kilmer Library (KL). Although the “recommended” books and articles are not required for the course, students are encouraged to scan these work, as they are essential reading for serious students of social psychology. For the most part, the recommended readings are either reference/background sources, or recent controversial works in social psychology. Students are strongly encouraged to read recent issues of the two premier social psychology journals: *Social Psychology Quarterly* (a publication of the American Sociological Association) and *Journal of Personality and Social Psychology* (a publication of the American Psychological Association).

*Required books:*

(CFH) Cook, Karen S., Gary Allan Fine, and James S. House (Eds.). 1995. *Sociological Perspectives on Social Psychology*. Boston: Allyn & Bacon. (ISBN: 0205-137164)

Goffman, Erving. 1959. *The Presentation of Self in Everyday Life*. New York: Doubleday.

(HC) Hogg, Michael A. and Joel Cooper (Eds.). 2003. *The Sage Handbook of Social Psychology*. Thousand Oaks, CA: Sage Publications. (ISBN: 07619-66366)

*Recommended book:*

(RT) Rosenberg, Morris and Ralph H. Turner (Eds.). 2004[1990]. *Social Psychology: Sociological Perspectives*. Piscataway, NJ: Transaction Publishers. (ISBN:088738-854X)

Overview of Course Requirements and Grading:

The course is organized as a seminar, and will blend lecture and discussion. During the first half of each class, I will provide a lecture clarifying key concepts and an overview of the week's readings. The remaining time will be dedicated to in-depth discussion of the week's readings, and a discussion of questions that students introduce. Each week a student (or pair of students) will lead and moderate discussion. Course grades will be based on three components:

**(1) Leading a discussion (10 percent of grade).**

Each week, a student or pair of students will be responsible for leading discussion. The student leader(s) may base the discussion on the questions submitted by class participants, or may design a discussion that incorporates both course readings and his/her own research interests. Each week, all class members will email 2-3 discussion questions to the discussion leader and professor, no later than 5 p.m. Sunday on the day prior to class. Students will not receive credit for questions submitted after deadline.

**(2) Participation in weekly discussion (10 percent of grade).**

This grade reflects class attendance, participation in discussion, and the quality of the questions submitted each week. All seminar participants are responsible for all of the assigned readings. Students should read carefully so that they come to class with insightful comments and questions. Students who read materials that are not on the syllabus but that are germane to the discussion should feel free to contribute their expertise to the discussion.

**(3) Two take-home exams (80 percent of grade).**

The main course assignment is the preparation of two take-home examinations. On each exam, students will be given a choice of essay questions to answer. Five questions will be distributed two or three weeks prior to the exam due date, and students must write answers to four of the five questions. Each answer should be roughly 3-4 pages long. The midterm take-home exam will be distributed on March 6 and is due on March 20. The final exam will be similar in scope to the midterm exam. Final exam questions will be distributed on April 17; answers are due on May 8. Each exam is worth 40 percent of your overall course grade.

**NO INCOMPLETES WILL BE GIVEN.**

## READING SCHEDULE

### January 23. Introduction & Theoretical Perspectives

#### Required:

(HC) Chapter 1. Goethals, George R. "A Century of Social Psychology: Individuals, Ideas, and Investigations" (Pp. 3-23).

House, James S. 1977. "The Three Faces of Social Psychology." *Sociometry (now Social Psychology Quarterly)* 40: 161-77.

Kressel, Neil J. 1990. "Systematic Barriers to Progress in Academic Social Psychology." *Journal of Social Psychology* 130: 5-27.

(CFH) Chapter 1. Piliavin, Jane and Paul LePore. "Biology and Social Psychology: Beyond Nature versus Nurture" (Pp 9-40).

Sewell, William H. 1989. "Some Reflections on the Golden Age of Interdisciplinary Social Psychology." *Social Psychology Quarterly* 52: 88-97.

Simon, Herbert A. 1990. "Invariants of Human Behavior." *Annual Review of Psychology* 41: 1-19.

Stolte, John F., Gary Alan Fine, and Karen S. Cook. 2001. "Sociological Miniaturism: Seeing the Big through the Small in Social Psychology." *Annual Review of Sociology* 27: 387-413.

Stryker, Sheldon. 1987. "The Vitalization of Symbolic Interactionism." *Social Psychology Quarterly* 50: 83-94.

Turner, Ralph H. 1988. "Personality in Society: Social Psychology's Contribution to Sociology." *Social Psychology Quarterly* 51: 1-10.

#### Recommended:

Berscheid, Ellen. 1992. "A Glance Back at a Quarter Century of Social Psychology." *Journal of Personality and Social Psychology* 63: 525-33.

Collins, Randall. 1981. "On the Microfoundations of Macrosociology." *American Journal of Sociology* 86: 984-1014.

(RT) Chapter 2. Emerson, Richard. "Social Exchange Theory" (Pp. 30-65).

House, James S., Gary A. Fine, and Karen S. Cook. 1995. "Reply: The Promise of Sociological Social Psychology." *Social Psychology Quarterly* 58: 336-38.

(RT) Chapter 3. Singer, Eleanor. "Reference Groups and Social Evaluations" (Pp. 66-93).

Stryker, Sheldon. 1977. "Developments in 'Two Social Psychologies': Toward an Appreciation of Mutual Relevance." *Sociometry* 40: 145-60.

Stryker, Sheldon. 1995. "Review Essay: Progress? Well, Yes and No. The Status of Sociological Social Psychology." *Social Psychology Quarterly* 58: 326-331.

(RT) Chapter 1. Stryker, Sheldon. "Symbolic Interactionism: Themes and Variations" (Pp. 3-29).

### **January 30. Research Methods**

#### Required:

(CFH) Chapter 25. Alwin, Duane. "Quantitative Methods in Social Psychology" (Pp. 650-680).

(CFH) Chapter 23. Cahill, Spencer, Gary Alan Fine and Linda Grant. "Dimensions of Qualitative Research." (Pp 605-628).

(HC) Chapter 2. Ellsworth, Phoebe C., and Richard Gonzalez. "Questions and Comparisons: Methods of Research in Social Psychology." (Pp. 24-42).

(CFH) Chapter 24. Meeker, Barbara Foley, and Robert K. Leik. "Experimentation in Sociological Social Psychology" (Pp. 629-649).

Sears, David O. 1986. "College Sophomores in the Laboratory: Influences of a Narrow Data Base on Psychology's View of Human Nature." *Journal of Personality and Social Psychology* 51: 515-30.

Tebes, Jacob Kraemer. 2000. "External Validity and Scientific Psychology." *American Psychologist*. 55(12):1508-1509.

#### Recommended:

Adair, John G., Terrance W. Dushenko, and R.C. L. Lindsay. 1985. "Ethical Regulations and their Impact on Research Practice." *American Psychologist* 40: 59-72.

Baron, Reuben M. and David A. Kenny. 1986. "The Moderator-Mediator Variable Distinction in Social Psychological Research: Conceptual, Strategic, and Statistical Considerations." *Journal of Personality and Social Psychology* 51: 1173-1182.

Baumrind, Diana. 1985. "Research Using Intentional Deception: Ethical Issues Revisited." *American Psychologist* 40: 165-174.

Cohen, Bernard P. 2003. "Creating, Testing, and Applying Social Psychological Theories." *Social Psychology Quarterly* 66: 5-16.

Tourangeau, Roger. 2004. "Survey Research and Societal Change." *Annual Review of Psychology* 55: 775-801.

## **February 6. Social Cognition Processes: Attribution Theory and Person Perception**

### ***Social Cognition***

#### Required:

(KL) Heider, Fritz. 1967. "On Social Cognition." *American Psychologist* 22: 25-31.

(CFH). Chapter 4: Howard, Judith. "Social Cognition" (Pp 90-117).

Morgan, David L. and Michael L. Schwalbe. 1990. "Mind and Self in Society: Linking Social Structure and Social Cognition." *Social Psychology Quarterly* 53: 148-64.

Tversky, Amos and Daniel Kahneman. 1974. "Judgments under Uncertainty: Heuristics and Biases." *Science* 185: 1124-1131.

#### Recommended:

Freeman, Linton C. 1992. "Filling in the Blanks: A Theory of Cognitive Categories and the Structure of Social Affiliation." *Social Psychology Quarterly* 55: 118-127.

Higgins, E. Tory and John A. Bargh. 1987. "Social Cognition and Social Perception." *Annual Review of Psychology* 38: 369-425.

(HC) Chapter 4. Sherman, Steven J., Matthew T. Crawford, David L. Hamilton, and Leonel Garcia-Marques. "Social Inference and Social Memory: The Interplay between Systems" (Pp. 66-86).

### ***Attribution***

#### Required:

(KL) Jones, E. E. and V. A. Harris. 1967. "The Attribution of Attitudes." *Journal of Experimental Social Psychology* 3: 1-24.

(KL) Jones, E. E., 1979. "The Rocky Road from Acts to Dispositions." *American Psychologist* 34: 107-117.

(KL) Kelley, Harold H. 1973. "The Process of Causal Attribution." *American Psychologist* 28: 107-28.

Peterson, Christopher. 1991. "The Meaning and Measurement of Explanatory Style." *Psychological Inquiry* 1:1-10, and replies:

Abramson, Lyn Y., Benjamin M. Dykman, and Douglas J. Needles. 1991. "Attributional Style and Theory: Let No One Tear Them Asunder" (Pp. 11-49).

Brewin, Chris R. 1991. "The Social Context of Explanatory Style" (Pp. 19-21).

Weiner, Bernard. 1991. "An Attributional Look at Explanatory Style" (Pp. 43-44).

(HC) Chapter 9: Trope, Yaacov and Ruth Gaunt. "Attribution and Person Perception" (Pp. 190-207).

Recommended:

Gilbert, Daniel T. and Patrick S. Malone, P. S. 1995. "The Correspondence Bias." *Psychological Bulletin* 117: 21-38

**Person Perception**

Required:

(KL) Campbell, Donald T. 1967. "Stereotypes and the Perception of Group Differences." *American Psychologist* 22: 817-29.

Dion, Karen, Ellen Berscheid, and Elaine Walster. 1972. "What is Beautiful is Good." *Journal of Personality and Social Psychology* 24: 285-90.

(KL) Heider, Fritz. 1958. *The Psychology of Interpersonal Relations*. New York: Wiley. Chapter 7: "Sentiment" (Pp. 174-217).

Kelley, Harold H. 1950. "The Warm-Cold Variable in First Impressions." *Journal of Personality* 18: 431-9.

(HC) Chapter 5: Quinn, Kimberly A., C. Neil Macrae, and Galen V. Bodenhausen. "Stereotyping and Impression Formation: How Categorical Thinking Shapes Person Perception" (Pp. 87-109).

Recommended:

(HC) Chapter 20: Wright, Stephen C. and Donald M. Taylor. "The Social Psychology of Cultural Diversity: Social Stereotyping, Prejudice and Discrimination" (Pp. 432-458).

**February 13. Attitudes and Attitude-Behavior Linkages.**

Required:

Ajzen, Icken. 1991. "The Theory of Planned Behavior." *Organizational Behavior and Human Decision Processes* 50: 179-211.

Ajzen, Icken. 2001. "Nature and Operation of Attitudes." *Annual Review of Psychology* 52: 27-58.

Bagozzi, Richard P. 1992. "The Self-Regulation of Attitudes, Intentions and Behavior." *Social Psychology Quarterly* 55: 178-204.

(KL) Cooper, Joel and Russell H. Fazio. 1984. "A New Look at Dissonance Theory." *Advances in Experimental Social Psychology* 11: 229-66.

Eagly, Alice. 1992. "Uneven Progress: Social Psychology and the Study of Attitudes." *Journal of Personality and Social Psychology* 63: 693-710.

(HC) Chapter 7: Fazio, Russell H. and Michael A. Olson. "Attitudes: Foundations, Functions, and Consequences" (Pp. 137-160).

(KL) Festinger, Leon and James M. Carlsmith. 1959. "Cognitive Consequences of Forced Compliance." *Journal of Abnormal and Social Psychology* 58: 203-210.

(KL) Festinger, Leon. 1957. *A Theory of Cognitive Dissonance*. Stanford, CA: Stanford University Press. Pp. 1-31.

LaPiere, R.T. 1934. "Attitudes vs. Actions." *Social Forces* 13: 230-237.

(CFH) Chapter 3. Schuman, Howard.. "Attitudes, Beliefs, and Behavior" (Pp 68-89).

Recommended:

(KL) Alwin, Duane F., Ronald L. Cohen, and Theodore W. Newcomb. 1991. *Political Attitudes over the Life Span: The Bennington Women after Fifty Years*. Madison, WI: University of Wisconsin Press.

Barber, Jennifer S. 2001. "Ideational Influences on the Transition to Parenthood: Attitudes towards Childbearing and Competing Alternatives." *Social Psychology Quarterly* 64: 101-27.

(RT) Chapter 12: Hill, Richard J. "Attitudes and Behavior" (Pp. 347-377).

Wright, Bradley Entner. 1998. "Behavioral Intentions and Opportunities among Homeless Individuals: A Reinterpretation of the Theory of Reasoned Action." *Social Psychology Quarterly* 61: 271-86.

**February 20. Persuasion and Social Influence**

Recommended:

(KL) Bauer, Raymond A. "The Obstinate Audience: The Influence Process from the Point of View of Social Communication." *American Psychologist* 19: 319-28.

(KL) Chaiken, Shelly. 1979. "Communicator Physical Attractiveness and Persuasion." *Journal of Personality and Social Psychology* 37: 1387-1397.

Cialdini, Robert B. and Noah H. Goldstein. 2004. "Social Influence: Compliance and Conformity." *Annual Review of Psychology* 55: 591-621.

(KL) Eagly, Alice and Shelly Chaiken. 1984. "Cognitive Theories of Persuasion." *Advances in Experimental Social Psychology* 17: 267-308.

(KL) Janis, I. L. and S. Feshbach. 1953. "Effects of Fear Arousing Communications." *Journal of Abnormal and Social Psychology* 48: 78-92.

Katz, Daniel. 1960. "The Functional Approach to the Study of Attitudes." *Public Opinion Quarterly* 24: 163-204.

Petty, Richard E. and John T. Cacioppo. 1986. "The Elaboration Likelihood Model of Persuasion." *Advances in Experimental Social Psychology* 19: 124-205.

(HC) Chapter 10: Visser, Penny S. and Joel Cooper. "Attitude Change" (Pp. 211-231).

Wood, Wendy. 2000. "Attitude Change: Persuasion and Social Influence." *Annual Review of Psychology* 51: 539-70.

Zuwerink, Julia R. and Patricia G. Devine. 1996. "Attitude Importance and Resistance to Persuasion: It's not Just the Thought that Counts." *Journal of Personality and Social Psychology* 70: 931-44.

Recommended:

Bagozzi, Richard P. and Kyu-hyun Lee. 2002. "Multiple Routes for Social Influence: The Role of Compliance, Internalization, and Social Identity." *Social Psychology Quarterly* 65: 226-247.

Campo, Shelly, Dominique Brossard, M. Somjen Frazer, Timothy Marchell, Deborah Lewis, and Janis Talbot. 2003. "Are Social Norms Campaigns Really Magic Bullets? Assessing the Effects of Students' Misperceptions on Drinking Behavior." *Health Communication* 15: 481-497.

(RT) Chapter 21: Lang, Gladys Engel and Kurt Lang. "Mass Communications and Public Opinion" (Pp. 653-82).

Slater, Michael D. 1999. "Integrating Application of Media Effects, Persuasion, and Behavior Change Theories to Communication Campaigns: A Stage-of-Change Framework." *Health Communication* 11: 335-354.

**February 27. Groups and Group Dynamics: Cohesion, Conformity, and Conflict**

Required:

Asch, S. E. 1955. "Opinions and Social Pressure." *Scientific American* 193: 31-35.

Bond, Rod and Peter B. Smith. 1996. "Culture and Conformity: A Meta-analysis of Studies Using Asch's (1952, 1956) Line Judgment Task." *Psychological Bulletin* 119: 111-37.

Hewstone, Miles, Mark Rubin, and Hazel Willis. 2002. "Intergroup Bias." *Annual Review of Psychology* 53: 575-604.

- (HC) Chapter 19: Hogg, Michael A. and Dominic Abrams. "Intergroup Behavior and Social Identity" (Pp. 407-431).
- Hollander, Edwin P. 1992. "The Essential Interdependence of Leadership and Followership." *Current Directions in Psychological Science* 1: 71-75.
- Janis, Irving L. 1971. "Groupthink among Policy Makers." Pp. 71-89 in *Sanctions for Evil*, edited by Nevitt Sanford and Craig Comstock. San Francisco: Jossey-Bass.
- Kerr, Norbert L. and R. Scott Tindale. 2004. "Group Performance and Decision Making." *Annual Review of Psychology* 55: 623-55.
- Levine, John M. and Richard L. Moreland. 1990. "Progress in Small Group Research." *Annual Review of Psychology* 41: 585-634.
- (HC) Chapter 16: Martin, Robin and Miles Hewstone. "Social Influence Processes of Control and Change: Conformity, Obedience to Authority and Innovation." (Pp. 345-366).
- Moore, H. T. 1921. "The Comparative Influence of Majority and Expert Opinion." *American Journal of Psychology* 32: 16-20.
- (HC) Chapter 17: Moreland, Richard L. and John M. Levine. "Group Composition: Explaining Similarities and Differences among Group Members" (Pp. 365-380).
- Pettigrew, Thomas. 1998. "Intergroup Contact Theory." *Annual Review of Psychology* 49: 65-85.
- Saks, Michael J. 1992. "Obedience versus Disobedience to Legitimate Versus Illegitimate Authorities Issuing Good versus Evil Directives." *Psychological Science* 3: 221-223.
- (HC) Chapter 15: Williams, Kipling D., Stephen G. Harkins, and Steve J. Karau. "Social Performance" (Pp. 327-346).
- (HC) Chapter 18: Tindale, R. Scott, Tatsuya Kameda and Verlin B. Hinsz. "Group Decision Making" (Pp. 379-403).
- Turner, Ralph H. 1990. "Some Contributions of Muzafer Sherif to Sociology." *Social Psychology Quarterly* 53: 283-91.
- Zajonc, Robert B. 1965. "Social Facilitation." *Science* 149: 269-74.
- Recommended:
- Allport, Floyd H. 1920. "The Influence of the Group upon Association and Thought." *Journal of Experimental Psychology* 3: 159-182.
- (RT) Chapter 11: Back, Kurt W. "Small Groups" (Pp. 320-346).

(KL) Baron, Robert S., and Norbert L. Kerr, and Norman Miller. 2003. *Group Process, Group Decision, Group Action*. Philadelphia: Open University Press.

Postmes, Tom, Russell Spears, and Sezgin Cihangir. 2001. "Quality of Decision Making and Group Norms." *Journal of Personality and Social Psychology* 80: 918-30.

Harrington, Brooke and Gary Alan Fine. 2000. "Opening the "Black Box": Small Groups and 21<sup>st</sup> Century Sociology." *Social Psychology Quarterly* 63: 312-323.

(RT) Chapter 10: Meeker, Barbara F. "Expectation States and Interpersonal Behavior" (Pp. 290-319).

(RT) Chapter 13: Seeman, Melvin. "Intergroup Relations" (Pp. 378-410).

### **March 6. Interpersonal Attraction and Close Relationships (Exam #1 is distributed)**

#### Required:

Backman, Carl W. and Paul F. Secord. 1959. "The Effect of Perceived Liking on Interpersonal Attraction." *Human Relations* 12: 379-84.

Berscheid, Ellen. 1994. "Interpersonal Relationships." *Annual Review of Psychology* 45: 79-129.

(KL) Byrne, D. 1961. "Interpersonal Attraction and Attitude Similarity." *Journal of Abnormal and Social Psychology* 62: 713-15.

Buss, David M. and Michael L. Barnes. 1986. "Preferences in Human Mate Selection." *Journal of Personality and Social Psychology* 50: 559-570.

(HC) Chapter 12. Fitness, Julie, Garth Fletcher, and Nickola Overall. "Interpersonal Attraction and Intimate Relationships" (Pp. 258-78).

Kollock, Peter, Philip Blumstein, and Pepper Schwartz. 1994. "The Judgment of Equity in Intimate Relationships." *Social Psychology Quarterly* 57: 340-51.

Reis, Harry T., W. Andrew Collins, and Elaine Berscheid. 2000. "The Relationship Context of Human Behavior and Development." *Psychological Bulletin* 126: 844-72.

Walster, Elaine, Ellen Berscheid, and G. William Walster. 1973. "New Directions in Equity Research." *Journal of Personality and Social Psychology* 25: 151-76.

(KL) Zajonc, Robert B. 1968. "The Attitudinal Effects of Mere Exposure." *Journal of Personality and Social Psychology* 9: 1-27.

#### Recommended:

(RT) Chapter 8. Backman, Carl W. "Attraction in Interpersonal Relationships" (Pp 235-268).

Berscheid, Ellen K., Karen Dion, Elaine Walster, and G. William Walster. 1971. "Physical Attractiveness and Dating Choice: A Test of the Matching Hypothesis." *Journal of Experimental Social Psychology* 7: 173-189.

Felmlee, Diane and Susan Sprecher. 2000. "Close Relationships and Social Psychology: Intersections and Future Paths." *Social Psychology Quarterly* 63: 365-376.

Stevens, Gillian, Dawn Owens and Eric C. Schaeffer. 1990. "Education and Attractiveness in Marriage Choices." *Social Psychology Quarterly* 53: 62-70.

### **March 13. Spring Break**

### **March 20. Self & Identity (Exam #1 is due)**

#### Required:

Baumeister, Roy. 1987. "How the Self became a Problem: A Psychological Review of Historical Research." *Journal of Personality and Social Psychology* 52: 163-76.

(KL) Brewer, Marilyn. 1991. "The Social Self: On Being the Same and Different at the Same Time." *Personality and Social Psychology Bulletin* 17: 475-482.

Cooley, Charles Horton. 1902. "The Looking Glass Self." Pp. 179-185 in *Human Nature and the Social Order*. New York: Scribner's.

Festinger, Leon. 1954. "A Theory of Social Comparison Processes." *Human Relations* 7: 117-140.

(CFH) Chapter 2. Gecas, Viktor and Peter J. Burke. "Self and Identity" (Pp. 41-67).

Higgins, E. Tory. 1987. "Self-Discrepancy: A Theory Relating Self and Affect." *Psychological Review* 94: 319-340.

Hogg, Michael A. and Cecelia Ridgeway. 2003. "Social Identity: Sociological and Social Psychological Perspectives." *Social Psychology Quarterly* 66: 101-117.

Hogg, Michael A., Deborah J. Terry, and Katherine M. White. 1995. "A Tale of Two Theories: A Critical Comparison of Identity Theory with Social Identity Theory." *Social Psychology Quarterly* 58: 255-269.

Howard, Judith A. 2000. "Social Psychology of Identities." *Annual Review of Sociology* 26: 367-93.

Markus, Hazel and Paula Nurius. 1986. "Possible Selves." *American Psychology* 4: 954-69.

Markus, Hazel and Elissa Wurf. 1987. "The Dynamic Self-Concept: A Social Psychological Analysis." *Annual Review of Psychology* 38: 299-337.

Mead, George Herbert. 1913. "The Social Self." *Journal of Philosophy, Psychology, and Scientific Methods*: 373-80.

(HC) Chapter 6. Sedikides, Constantine and Aiden P. Gregg. "Portraits of the Self" (Pp. 110-138).

Recommended:

(RT) Chapter 5: Bush, Diane Mitsch and Robert G. Simmons. "Socialization Processes over the Life Course" (Pp. 133-64).

Crocker, Jennifer and Brenda Major. 1989. "Social Stigma and Self-Esteem: The Self-Protective Properties of Stigma." *Psychological Review* 96: 608-30.

Crocker, Jennifer and Connie T. Wolfe. 2001. "Contingencies of Self-Worth." *Psychological Review* 108: 593-623.

(RT) Chapter 6: Gecas, Viktor. "Contexts of Socialization" (Pp. 165-199).

(RT) Chapter 19. Rosenberg, Morris. "The Self-Concept: Social Product and Social Force." (Pp. 593-624).

**March 27. Symbolic Interactionism and Impression Management (Exam #1 is due)**

Required:

Fine, Gary Allan. 1993. "The Sad Demise, Mysterious Disappearance, and Glorious Triumph of Symbolic Interactionism." *Annual Review of Sociology*. 19: 61-87.

Goffman, Erving. 1951. "Symbols of Class Status." *British Journal of Sociology* 2: 294-304.

(KL) Goffman, Erving. 1959. *The Presentation of Self in Everyday Life*. New York: Doubleday.

Jones, Edward E. 1965. "Conformity as a Tactic of Ingratiation." *Science* 149: 144-50.

(CFH) Chapter 7. Lofland, Lyn H. "Social Interaction: Continuities and Complexities in the Study of Nonintimate Sociality" (Pp. 176-202).

(CFH) Chapter 6. Maynard, Douglas W. and Marilyn R. Whalen. "Language, Action, and Social Interaction." (Pp. 149-176).

Mead, George Herbert. 1934. "Social Attitudes and the Physical World." Pp. 178-185 in *Mind, Self, and Society*. Chicago: University of Chicago Press.

Sauder, Michael. 2005. "Symbols and Contexts: An Interactionist Approach to the Study of Social Status." *Sociological Quarterly* 46: 279-298.

Stryker, Sheldon. 1987. "The Vitalization of Symbolic Interactionism." *Social Psychology Quarterly* 50: 83-94. [re-read]

Recommended:

(KL) Berger, Peter and Thomas Luckmann. 1966. *The Social Construction of Reality*. Garden City, NY: Doubleday.

(KL) Mead, George Herbert. 1934. *Mind, Self, and Society*. Chicago: University of Chicago Press.

(KL) Hewitt, John P. 2002. *Self and Society: A Symbolic Interactionist Social Psychology* (9th Edition). Boston: Allyn & Bacon.

(RT) Chapter 7: Grimshaw, Allen D. "Talk and Social Control" (Pp. 200-234).

(RT) Chapter 1. Stryker, Sheldon. "Symbolic Interactionism: Themes and Variations" (Pp. 3-29).  
[re-read]

Walzer, Susan and Thomas P. Oles. 2003. "Accounting for Divorce: Gender and Uncoupling Narratives." *Qualitative Sociology* 26: 331-349.

### **April 3. Helping and Altruism**

Required:

(HC) Chapter 13. Batson, C. Daniel, Paul A. M. van Lange, Nadia Ahmad, and David L. Lishner. "Altruism and Helping Behavior" (Pp. 279-295).

Eagly, Alice and Crowley, Maureen 1986. "Gender and Helping Behavior: A Meta-analytic View of the Social Psychological Literature." *Psychological Bulletin* 100: 283-308.

(KL) Darley, John M. and Bibb Latane. 1968. "Bystander Intervention in Emergencies: Diffusion of Responsibility." *Journal of Personality and Social Psychology* 8: 377-83.

(KL) Latane, Bibb and John M. Darley. 1969. "Bystander 'Apathy'." *American Scientist* 57: 244-68.

Levine, Robert V., Todd Simon Martinez, Gary Brase, and Kerry Sorenson. 1994. "Helping in 36 U.S. Cities." *Journal of Personality and Social Psychology* 67: 69-82.

Penner, Louis A., John F. Dovidio, Jane A. Piliavin, and David A. Schroeder. 2005. "Prosocial Behavior: Multilevel Perspectives." *Annual Review of Psychology* 56: 365-92.

Piliavin, Jane A. and Hong-wen Charng. 1990. "Altruism: A Review of Recent Theory and Research." *Annual Review of Sociology*. 16: 27-65.

Sturmer, Stefan, Mark Snyder, and Allen M. Omoto. 2005. "Prosocial Emotions and Helping: The Moderating Role of Group Membership." *Journal of Personality and Social Psychology* 88: 532-46.

Trivers, Robert L. 1971. "The Evolution of Reciprocal Altruism." *The Quarterly Review of Biology* 46:35-55.

Recommended:

Becker, Gary. 1976. "Altruism, Egoism, and Genetic Fitness: Economics and Sociobiology." *Journal of Economic Literature* 14: 817-26.

Lee, Lichang, Jane Allyn Piliavin, and Vaughn R. A. Call. 1999. "Giving Time, Money, and Blood: Similarities and Differences." *Social Psychology Quarterly* 62: 276-290.

Lois, Jennifer. 1999. "Socialization to Heroism: Individualism and Collectivism in a Voluntary Search and Rescue Group." *Social Psychology Quarterly* 62: 117-35.

Simon, Herbert A. 1990. "A Mechanism for Social Selection and Successful Altruism". *Science* 250:1665-1668.

**April 10. Aggression and Anti-Social Behavior**

Required:

Anderson, Craig A., Leonard Berkowitz, Edward Donnerstein, L. Rowell Huesmann, James D. Johnson, Daniel Linz, Neil M. Malamuth, and Ellen Wartella. 2003. "The Influence of Media Violence on Youth." *Psychological Science in the Public Interest* 4: 81-110.

Anderson, Craig A. and Brad J. Bushman. 2002. "Human Aggression." *Annual Review of Psychology* 53: 27-51.

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(KL) Berkowitz, Leonard and Anthony LePage. 1967. "Weapons as Aggression-Eliciting Stimuli." *Journal of Personality and Social Psychology* 7: 202-207.

Eagly, Alice and Valerie J. Steffen. 1986. "Gender and Aggressive Behavior: A Meta-analytic Review of the Social Psychological Literature." *Psychological Bulletin* 100: 309-330.

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Zimbardo, Philip G. 2004. "A Situationist Perspective on the Psychology of Evil: Understanding how Good People are Transformed into Perpetrators." Pp. 21-50 in *The Social Psychology of Good and Evil*, edited by A. G Miller. New York: Guilford.

Recommended:

Anderson, Craig A., Nicholas L. Carnagey, and Janie Eubanks. 2003. "Exposure to Violent Media: The Effects of Songs with Violent Lyrics on Aggressive Thoughts and Feelings." *Journal of Personality and Social Psychology* 84: 960-71.

Cohen, Dov, Richard E. Nisbett, Brian F. Bowdle, and Norbert Schwarz. 1996. "Insult, Aggression and the Southern Culture of Honor: An 'Experimental Ethnography.'" *Journal of Personality and Social Psychology* 70: 945-60.

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**April 17. Deviance (Exam #2 is distributed)**

Required:

Agnew, Robert. 1985. "A Revised Strain Theory of Delinquency." *Social Forces* 64: 151-67.

(CFH) Chapter 20: Hamilton, V. Lee and David Rauma. "Social Psychology of Deviance and Law" (Pp. 524-547).

Cohen, Albert. 1965. "The Sociology of the Deviant Act: Anomie Theory and Beyond." *American Sociological Review* 45: 95-110.

Conrad, Peter. 1992. "Medicalization and Social Control." *Annual Review of Sociology* 18: 209-232.

Link, Bruce G., Cullen, F. T., Streuning, E., Shrout, P. E., & Dohrenwend, B. P. 1989. "A Modified Labeling Theory Approach to Mental Disorders: An Empirical Assessment." *American Sociological Review* 54: 400-423.

Matsueda, Ross L. 1982. "Testing Control and Differential Association." *American Sociological Review* 47: 489-504.

Merton, Robert. 1938. "Social Structure and Anomie." *American Sociological Review* 3: 672-82.

Rosenhan, D. L. 1973. "On Being Sane in Insane Places." *Science* 179: 250-258.

Sykes, Gresham and David Matza. 1957. "Techniques of Neutralization: A Theory of Delinquency." *American Sociological Review* 22: 664-70.

Recommended:

(KL) Becker, Howard. 1963. *Outsiders: Studies in the Sociology of Deviance*. New York: Free Press.

(KL) Goffman, Erving. 1961. *Asylums*. New York: Doubleday-Anchor.

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(RT) Chapter 17: Gibbs, Jack. "The Sociology of Deviance and Social Control" (Pp. 483-524).

**April 24. Class Cancelled**

**May 1. Social Structure and Personality: An Overview and Course Wrap-up**

Required:

Hunt, Matthew O., Pamela Braboy Jackson, Brian Powell, and Lala Carr Steelman. 2000. "Color-Blind: The Treatment of Race and Ethnicity in Social Psychology." *Social Psychology Quarterly* 63(4): 352-674.

Major, Brenda and Laurie T. O'Brian. 2005. "The Social Psychology of Stigma." *Annual Review of Psychology* 56: 393-421.

(CFH) Chapter 15. Miller-Loessi, Karen. "Comparative Social Psychology: Cross-Cultural and Cross-National" (Pp 396-420).

Rosenberg, Morris and Leonard I. Pearlin. 1978. "Social Class and Self-Esteem among Children and Adults." *American Journal of Sociology* 84:53-77.

(HC) Chapter 3. Smith, Peter B., and Michael Harris Bond. "Honoring Culture Scientifically When Doing Social Psychology" (Pp. 43-64).

Schuman, Howard and Jacqueline Scott. 1989. "Generations and Collective Memories." *American Sociological Review* 54:359-381.

Stewart, Abigail J. and Christa McDermott. 2004. "Gender in Psychology." *Annual Review of Psychology* 55: 519-44.

Thoits, Peggy. 1986. "Multiple Identities: Examining Gender and Marital Status Differences in Distress." *American Sociological Review* 51:259-72.

Triandis, Harry C. 1989. "The Self and Social Behavior in Different Cultural Contexts." *Psychological Review* 96: 506-20.

Recommended:

(RT) Chapter 17. House, James S. "Social Structure and Personality" (Pp 525-561).

(CFH) Chapter 18. Kerckhoff, Alan. "Social Stratification and Mobility Processes: Interaction between Individuals and Social Structures" (Pp 476-496).

(CFH) Chapter 19. Mortimer, Jeylan and Jon T. Lorence "Social Psychology of Work" (Pp 497-523).

Schooler, Carmi. 1994. "A Working Conceptualization of Social Structure: Mertonian Roots and Psychological and Sociocultural Relationships." *Social Psychology Quarterly* 57: 262-73.

**Have a wonderful summer vacation!**